

Real estate professional with over 12 years experience and demonstrated success in the marketing, development, and design of commercial retail projects. Principle strengths lie in...

- Site analysis and acquisition for major retail tenants and developers
- Project feasibility studies and market evaluation
- Preparation of pro formas and budgets
- Governmental agency negotiations and approvals
- Lease and purchase document negotiations
- Shopping center leasing
- Investment marketing and sales

Professional Achievements

General Brokerage

Joined Sierra Pacific Retail Group when three other senior brokers from CB Richard Ellis formed it in July, 1998.

CB Richard Ellis, Sacramento, California July 1996-July 1998

Leasing

Successfully leased many shopping centers, including neighborhood centers, community centers and specialty centers within the Sacramento and Central Valley areas for developers such as Best Properties, KF Properties, and Spring Creek Investors.

Successfully subleased and/or sold surplus properties for major tenants such as Rite Aid Corporation.

Tenant Representation

Established relationships with many national and regional tenants and locally represent many tenants including:

McDonald's Great Clips Maly's Hollywood Tans

Investment Sales

Packaged, marketed, and sold numerous investment properties, including single and multiple -tenant NNN investments.