

RESUME

MIKE METZGER

Sierra Pacific Retail Group, Inc.
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PROFESSIONAL QUALIFICATIONS

- Over 27 years of Commercial Real Estate experience
- Currently runs and is a co-owner in Sierra Pacific Retail Group, Inc.
- Keen understanding of major retailer strategies, market positioning and analysis.
- Strong relationships with national retailers and shopping center developers.
- On-going market knowledge of local and regional markets in the Western United States, including California, Colorado, Utah, Oregon, Washington, Idaho and Montana.

BACKGROUND EXPERIENCE

- Co-founded Sierra Pacific Retail Group, Inc. "SPRG" in 1998. SPRG represents major retailers throughout the Western United States and Shopping Center Developers in Northern California.
- '90-'98 CB Richard Ellis "CBRE", Sacramento, CA, Top Producer, focusing on major retailer representation.
- '88 - '89 CBRE, Sales Manager - Sacramento, CA - overseeing over 50 sales agents with a commanding 40% market share of all brokered transactions in the Sacramento Metro Area.
- '81 - 87 CBRE, Denver, Colorado - consistent Top Producer.

EDUCATION

- University of South Carolina, Bachelor of Science, Marketing.

PROFESSIONAL AFFILIATION

- Member of the International Council of Shopping Centers (ICSC),

RETAILERS REPRESENTED

- PetSmart
- Sports Authority
- Circuit City
- Dick's Sporting Goods
- Home Depot

- IKEA
- Ulta Cosmetics
- Golf Galaxy
- Chick-fil-A
- Boston Market

- Chili's
- Lucky Stores
- Safeway
- Wild Oats Market
- Toys 'R Us