



John Copeland

Sierra Pacific Retail Group, Inc.

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Qualification Summary

- Real estate professional with over 15 years experience and demonstrated success in the marketing, development, and design of commercial retail projects. Principle strengths lie in...
 - Site analysis and acquisition for major retail tenants and developers
 - Project feasibility studies and market evaluation
 - Preparation of pro formas and budgets
 - Governmental agency negotiations and approvals
 - Lease and purchase of document negotiations
 - Shopping center leasing
 - Investment marketing and sales

Background Experience / Achievements

- Joined Sierra Pacific Retail Group in July, 1998.
- Formerly with CB Richard Ellis, Sacramento, California (July 1996 - July 1998).
- Successfully leased many shopping centers, which include neighborhood centers, community centers and specialty centers within the Sacramento and Central Valley areas for developers such as Best Properties, KF Properties, and Spring Creek Investors.
- Successfully subleased and/or sold surplus properties for major tenants such as Rite Aid Corporation.
- Packaged, marketed and sold numerous investment properties, including single and multiple-tenant NNN investments.

Professional Affiliation

- Member of the International Council of Shopping Centers (ICSC).

Tenant Representation

- Established relationships with many national and regional tenants and locally represent many tenants including:.

McDonald's

Great Clips

Maly's

Hollywood Tans